



FY20 ORGANIZATIONAL AND PROFESSIONAL DEVELOPMENT GRANT RECIPIENTS

American Youth Philharmonic Orchestras (AYPO)— The grant funds will help replace 12-year-old computers, which have become unreliable. The new computers will professionalize AYPO's operations and provide greater capacity to manage programs and meet administrative needs.

Traveling Players Ensemble— Traveling Players will use its grant award to invest in the development of a new 3-year strategic plan. As part of this process, the organization will provide major gifts training to help mobilize its board around identified goals and take advantage of long sought-after opportunities.

Virginia Winds Academy— Several board members and an instructor will participate in the Virginia Music Educators Association annual Meeting, which will help this new organization build a network of contacts for its programs. It will also help keep staff current with new educational changes, as well as the latest research and emerging best practices in the field.

Next Step Grant

NextStop Theatre—NextStop will use this grant for a comprehensive development evaluation and strategic fundraising plan. A stronger fundraising strategy will enable NextStop to no longer be constrained by the earned revenue potential of its artistic choices, giving their creative vision greater scope and equal value in shaping the future of their organization. The new plan and messaging will help grow and sustain the organization and transform it over the next three to five years.